LAW PRACTICE PROGRAM TRAINING 2024 PORTFOLIO

(Note: the training was followed by a 4-month work experience with a lawyer, during which Candidates had the same status as with an articling position)

GENERAL OVERVIEW

- Training ran from August 26th to December 16th, 2024; 16 weeks of training in a simulated work environment; interactive online simulation of a law practice, using technologies including Zoom and Clio.
- → Candidates are organized in "law firms" of 4 6, each with a practicing lawyer as a Mentor (2 Mentors over the 4 months).
- → Case files were developed by practicing lawyers. Files and related work were delivered to the law firms over time, and simultaneously candidates juggled priorities.
- → The training was work, not school. Candidates came ready for work and were expected to conduct themselves as though they were working, throughout the training.

GENERAL - COMPLETED DELIVERABLES

General File Work

- ✓ Open new files; conduct conflict checks; receive and review instructions from Senior partners, law clerks and others; receive and review correspondence; review resources, including video "meetings" with Senior Partners (i.e. our "Subject Matter Experts" SMEs); prepare memos to file; docket time (all matters, billable and non-billable).
- ✓ Firms engage with the Clio file management system, Google Drives for file creation/management/ collaboration and sharing and Zoom Video Conferencing.
- ✓ Prepare for and attend weekly web conference Firm Meetings with Partner/Mentor, including discussions on Professionalism and Ethics, Client Management and Practice Management issues.
- ✓ File discussions among Firm and with Mentor to review work.
- ✓ Participate in weekly Monday morning web conference meetings with Managing Partners.
- ✓ Participate in "live" Case File SME webinars including with:
 - o Administrative Law: Jacqueline Swaisland
 - o Business Law: Arlene O'Neill
 - o Civil Law: Patrick Brown and Jim Davidson
 - Criminal Law: Robin Flumerfelt and Paula Seymour
 - Family Law: <u>Sheri Hirschberg</u>Real Estate Law: <u>Raquel Levine</u>
 - O Wills & Estates: Ian Hull



1 Intensive Trial Advocacy

Intensive Trial Advocacy Program (with advance prep-work and draft Case Brief for the Dolan File), led by Sheila Block and Prof. Jim Seckinger and a team of litigation expert Advisors. The three individual workshops culminated in a final trial in which Candidates conducted direct and cross examinations, acted as witnesses, and did an opening or a closing. This was the largest simulated set of simultaneous Zoom trials.

Candidates completed the following:

- ✓ Prepare for trial
- ✓ Draft Questions for Examination-in-Chief and Cross-Examination
- ✓ Prepare an opening and closing statement
- ✓ Prepare for and play witness for their own side
- ✓ Conduct trial/examination-in-chief and cross-examination
- ✓ Practice objections
- ✓ Conduct an opening or closing statement at the trial

Case File Intensive

Candidates participated in a standalone solicitor-based case file intensive, created by counsel Arun Krishnamurthi, Google, and Aarani Stoneham, Modiface (a L'Oreal company). The file required candidates to 'think like a lawyer' in an in-house context, while navigating a new, time-sensitive fact pattern: an international product launch of a virtual Al-tool. The intensive required candidates to:

- ✓ 'Pre-read' an unfamiliar substantive area of law in a short-time frame
- ✓ Prepare and submit a research memorandum in advance of the workshop day
- ✓ Work in teams to answer time-sensitive research questions
- ✓ Prepare a professional slide deck exploring complex legal and business considerations for a client's review
- ✓ Evaluate and provide feedback on other candidates' work

 Complete a quiz ensuring understanding of the material covered

Best Practices in AI & Technology Use

Candidates learning from a variety of speakers using artificial intelligence and specialized legal technology in their practice, in a 4-part series. Candidates had the opportunity to learn how to evaluate software efficacy for practice; use and test the technology in a sandbox; and receive feedback. Candidates explored due diligence, ethics and professionalism in AI and technology use.

- o Clio with Erin Walker and Jeremy Fernandes
- ChatGPT (and take up webinar post-deliverable creating and evaluating a GPT) with Sameer Gulamani
- Al and Tech in Legal Practice with <u>Kanon Clifford</u> candidates learned how a private practice firm evaluated and implemented technology including considering privacy and ethical considerations
- LawPro presentation on effective and ethical use of technology in practice, presented by LawPro Counsel <u>Safiyya Vankalwala</u>



Additional Non-Specific File Work

- ✓ Complete the <u>Stitt Feld Handy Negotiation Program</u>, including live workshops and an Online Negotiation Course resulting in Certification
- ✓ Participate in Legal Research Workshops with Experts <u>Jonathan Khan</u>, <u>Husein Panju</u>, and <u>Andrea Campbell</u>, as well as complete 3 individual varied Legal Research matters and written Memoranda; 8 Urgent Research Memoranda; and a Case Comment
- ✓ Online Legal Research training for Lexis+ Canada and WestlawNext Canada
- ✓ Participate in live Drafting Webinars with <u>Inga Andriessen</u> and complete additional drafting deliverables (e.g. commercial contracts, employment contracts, reporting letters, etc.) using Practical Law precedents
- ✓ Engage in Client Interview and Communication Workshops with <u>Ian Hull</u>, <u>Stephanie Mitchell</u> and Client Simulators through TMU's Live Action Simulation Program
- ✓ Engage in Teamwork Presentations, Workshops and Deliverables with Dr. Pat Sniderman
- ✓ Intensive In-house Counsel Webinars, Panels and Workshops, and submission of deliverables, with experts Anne Feehely (BMO), Jennifer Hall (MAG, Ontario), Lynn Korbak (Toromont), Judy Naiberg (Rogers), Thomas Santram (Cineplex)
- ✓ In-house Coffee Chat with approximately 12 In-house Counsel from organizations including Google, AirBnB, Rogers, Ministry of Health, Human Rights Commission, Loblaws, Guns and Gang Unit (MAG) and more.
- ✓ Monthly Professionalism Quizzes reviewing all professionalism themes covered throughout the Training
- ✓ Docketing all file and non-file, billable and non-billable time using Clio
- √ 9 Professional Development Sessions designed for career success, with <u>Fariya Walji</u> including: Drafting a Strong Cover Letter & Resume, Success in the Workplace; Preparing for Interviews; Effective Outreach and Networking; and additional Professional Development sessions in the winter on best practices to prepare for success while working, including strong file management, managing workloads, and excellence in practice
- ✓ Participate in additional presentations and workshops, including:
 - o Intellectual Property with Reshika Dhir and Tamara Winegust
 - o Introduction to LawPro with Safiyya Vankalwala
 - Wellness and Emotional Intelligence in the Legal Profession with Marla Warner and Gina Alexandris
 - Panel on Wellness in the Legal Profession with Beth Beattie and Doron Gold
 - o Innovation with Paolo Tonelli
 - o Business of Law with Darlene Tonelli
 - o Seven Elements of Principled Negotiation with Jason Stitt
 - Applying For and Working in
 - Government with Patrick Hamilton, Erick Guloien
 - Legal Clinic with Tamar Witelson, Norma English, Atulya Sharman
 - Sole and Small Practice with Darryl Glover, Jennifer Gold
 - In-House with Adela Mall, Erica See, Alice Bettencourt, James Murray
 - o Panel on Ontario Regional Practices with Dana Moir, Doug Judson, Scott Croteau
 - Day In the Life webinars
 - Family Law with Sheri Hirschberg
 - Real Estate Law with Raquel Levine
 - Administrative Law with Jacqueline Swaisland
 - Intellectual Property Law with Tamara Winegust and Reshika Dhir



SIMULATED CASE FILES – COMPLETED DELIVERABLES

▲ Administrative Law File (Immigration/Refugee Matter)

- ✓ Conduct client interview and make meeting notes
- ✓ Draft Basis of Claim and Review Documentary Disclosure
- ✓ Draft email to client regarding document requirements
- ✓ Research on documents, personal, & country conditions
- ✓ Review and Respond to Urgent Client Message
- ✓ Research and Research Memo
- ✓ Review Transcript of Hearing
- ✓ Prepare for and Present Oral Submissions at Hearing

Business Law Files (Incorporation and Business Acquisition)

- ✓ Conduct legal research and draft a memorandum on the modernization of corporate law and legal services in Ontario (creating a more welcoming province for business in Ontario, the use of electronic signatures when and what makes it valid, and resolving vexatious registrations without going to court)
- ✓ Conduct legal research and draft Options memo re Business Structure Options
- ✓ Conduct Client Interview and make meeting notes
- ✓ Review and Analyse Incorporation Documents
- ✓ Review pre-search Name Analysis Report
- ✓ Prepare voicemail to client about conflict of similar names
- ✓ Review Corporate Profile Reports
- ✓ Draft Letter of Intent
- ✓ Review Articles of Incorporation, Form 1 Initial Return, and Organizational Documents
- ✓ Draft Share Purchase Agreement and create the disclosure schedules Draft Closing Agenda
- ✓ Draft a Non-Competition Agreement
- ✓ Research and Draft Legal Memorandum on Non-Competition Agreements
- ✓ Consider and develop strategy/options for Client
- ✓ Draft Third Party Consents
- ✓ Draft Promissory Note
- ✓ Prepare single draft closing agenda
- ✓ Review and assess Corporate Minute Book
- ✓ Review Corporate Ratifying Resolutions
- ✓ Review an Initial Due Diligence Request List



Civil Litigation Files (Personal Injury File - half of the Cohort represented the Plaintiff; half the Defendant):

- ✓ Conduct a Client Intake Meeting
- ✓ Draft Retainer Agreement and Additional Emails/Letters to the Client
- ✓ Review Correspondence from Other Side
- ✓ Research and prepare legal memoranda
- ✓ Subsequent Client Meetings
- ✓ Create Client Interview Notes
- ✓ Consider and develop strategy/options for Client
- ✓ Draft Statement of Claim or Statement of Defence
- ✓ Review a Jury Notice
- ✓ Review Pleadings of other side
- ✓ Review Affidavit of Documents
- ✓ Review email correspondence or phone message from client and prepare an email response
- ✓ Prepare for and Conduct Examinations for Discovery with Client/Witness

🖒 Criminal Law File (half the cohort represented the Crown, half the Accused)

- ✓ Research and Prepare Memo on the Test on the bail hearing including what the key sections and cases apply to the fact scenario
- ✓ Prepare a negotiation strategy with an outline to the approach
- ✓ Conduct a negotiation
- ✓ Document the result of the negotiation
- ✓ Prepare for Guilty Plea and Sentencing
- ✓ Conduct Guilty Plea and Sentencing

framily File (half the cohort represented the Applicant, half the Respondent)

- ✓ Conduct Client Interviews and complete/submit notes of meetings
- ✓ Draft Family Pleadings (half drafted an Application; the other half a Response); and review other side's Pleadings
- Review the affidavit in response to or in support of a motion to reinstate parenting time
- ✓ Prepare for and argue the motion
- ✓ Conduct Research on relocating or moving a child after separation or divorce and draft a memo
- ✓ Review several intimate partner violence videos and articles
- ✓ Review several intimate partner violence screening tools
- ✓ Prepare a memo with the rationale on the ethical and legal considerations raised in the scenario, as well as the follow up process



a Real Estate File

- ✓ Review video meetings by Jeff Lem about Title Searching in Ontario and Most Common Registration Mistakes
- ✓ Review video meetings by Lawyer Done Deal about drafting and Agreement of Purchase and Sale using OREA forms and RealtiWeb
- ✓ Review the Annotated Residential Agreement of Purchase and Sale
- ✓ Review the Agreement of Purchase & Sale and prepare a memo about its contents
- ✓ Conduct Search of Title through Teraview
- ✓ Professionalism Research on the Implications of Users Sharing their Teraview Personal Security Package (PSP)
- ✓ Prepare Real Estate Purchase Agreement Memo
- ✓ Prepare a Vendors Closing Certificate Review
- ✓ Draft Statement of Funds
- ✓ Review Final Search, Requisition letter, Title Letters
- ✓ Review other side's answers to requisitions Draft Statement of Funds
- ✓ Draft Statement of Adjustments
 - Review Closing Documents (including Direction re Funds and Title; Undertakings; Statutory Declarations, Mortgage Documents, Acknowledgements, Consents to Act, Document Registration Agreement, Statutory Declaration, Land Transfer Tax Affidavit)
- ✓ Review Draft Reporting Letter
- ✓ Prepare Draft Final Invoice
- ✓ Prepare for and Conduct Senior Partner Meeting re Closing Documents

Wills and Estates File

- ✓ New Client Interview, confirming Representation and Capacity
- ✓ Draft Client Meeting Notes
- ✓ Draft Memo to File
- ✓ Draft email to client
- ✓ Respond to Telephone Message from Beneficiary
- ✓ Draft Power of Attorney for Property
- ✓ Draft Power of Attorney for Personal
- ✓ Draft Will
- ✓ Draft Summary of Steps When Executing the Will
- ✓ Draft Affidavit of Execution
- ✓ Draft Reporting Letter
- ✓ Review Accounts and Draft Final Invoice
- ✓ Respond to Client Concern re Invoice

